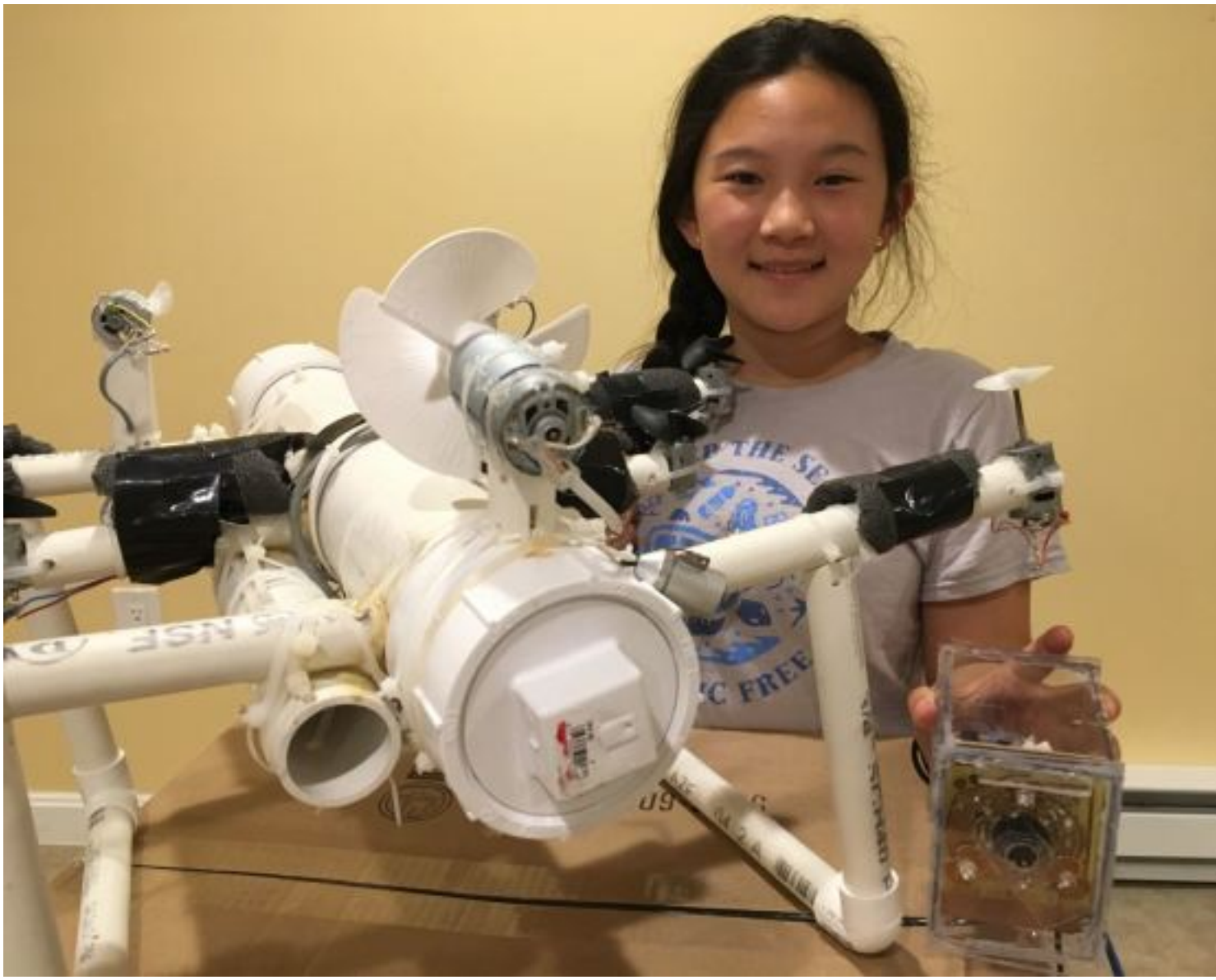12 □□□□□□□□□□□□□□□□□□